

STATE OF HAWAII NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Health
for the sole source purchase of the following goods, services, or construction:

RAMP Readers (4x)
RAMP test kits (8x)
RAMP test results printers (4x)

This equipment and supplies are for the Vector Control Branch's
labs on Oahu, Maui, Hawaii and Kauai, to be used for the
testing of birds and mosquitoes for the West Nile Virus.

Vendor: ADAPCO

Address: 2800 South Financial Court
Sanford Florida 32773

Term of Contract:	From:	To:	Cost:
March 2004		March 2005	27,140.00

Direct any inquiries to:		Phone Number:
Department:	Health, Vector Control Branch	483-2535
Contact Name/Title:	Gregory K. Olmsted <i>AKO</i> Program Manager	
Address:	99-945 Halawa Valley Street Aiea, Hawaii 96701	Fax Number: 483-2545



MARCH 17, 2004
Date Notice Posted: _____

A copy of this notice of sole source shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven (7) calendar days prior to any approval action.

Submit written objections to this notice to issue a sole source contract within seven (7) calendar days from the date this notice was posted to:

Chief Procurement Officer
Office/Agency _____
Address _____

STATE OF HAWAII
REQUEST FOR SOLE SOURCESTATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: HEALTH, EHA, EHSD, Vector Control Branch
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

RAMP Readers (4x)
RAMP test kits (8x)
RAMP test results printers (4x)

This equipment and supplies are for the Vector Control Branch's labs on Oahu, Maui, Hawaii and Kauai, and will be used in the testing of birds and mosquitoes for the West Nile Virus.

Name of Vendor:	ADAPCO	Cost:	<i>approx.</i>
Address:	2800 South Financial Court Sanford Florida 32773	27,140.00	

Term of Contract:	From:	To:	Prior Sole Source Reference No.:
	March 2004	March 2005	

The goods, services, or construction has the following unique features, characteristics, or capabilities:

ADAPCO is the only distributor for the RAMP equipment/supplies.
The equipment is manufactured by Response Biomedical.
(see attached letter)

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The RAMP equipment/supplies will be used in the surveillance testing of birds and mosquitoes for West Nile Virus in Hawaii.


The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

N/A

Direct questions to: Gregory K. Olmsted

Phone: 483-2535

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.



MAR 16 2004

Department Head or Designee

Date

Deputy Director of Health

Title (If other than Department Head)

Chief Procurement Officer's comments:

Please ensure adherence to applicable administrative and statutory requirements.

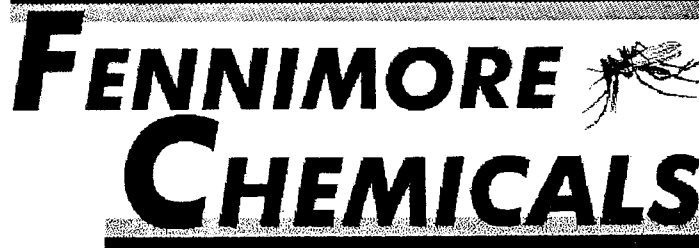
Expenditure may be processed through a purchase order: Yes ☐ No ☐. If no, a contract must be executed and funds certified.

☐ APPROVED

☐ DISAPPROVED

Chief Procurement Officer

Date



Recipient: Myra Yamane

Sent By: Dennis "Dino" Candito

Company: Hawaii Dept of Health

Company: Fennimore Chemicals

Fax Number: 1808-483-2545

Fax Number: 916-486-4079

Voice Number:

Voice Number: 877-875-6353

Date: 3/8/2004

Time: 2:31:54 PM

Total No. Pages: 2

Subject: RAMP

Message:

Dear Myra,

I am faxing the sole source letter that Response Biomedical sent to our company when we signed the distribution agreement with them. I believe this is what you are looking for.

Best regards,
Dennis Candito

Response
Biomedical Corp.

8081 Lougheed Highway
Burnaby, B.C.
Canada V5A 1W8
Tel: 604.681.4101
Fax: 604.412.9830
www.responsebio.com

December 16, 2003

Jim Barr
Vice President
Adapco, Inc
2800 S Financial Ct
Sanford, FL
32773 - 8118

SUBJECT: Sole Source Distribution

To whom it may concern:

This letter is to certify that Response Biomedical Corp is the sole manufacturer of the RAMP® West Nile Virus Reader and Assay

ADAPCO, Inc. is the sole distributor authorized to sell/ distribute the RAMP West Nile Virus Reader and Assay in 2003/4 in the United States

Regards,



Christopher Mallison
Product Manager, Vector Surveillance



Attention Business Editors:

Response Biomedical Announces US Marketing Agreement With ADAPCO For The RAMP(R) West Nile Virus (WNV) Test

RAMP Test Now Available Through Leading US Distributor of Mosquito Control Products

VANCOUVER, Dec. 1 /CNW/ - Response Biomedical Corp. (RBM: TSX Venture Exchange), today announces that it has appointed ADAPCO, Inc., the largest distributor of mosquito control products and associated equipment in the United States, as the sole US distributor for the Company's independently validated RAMP(R) West Nile Virus (WNV) Test.

"Commercial interest from potential purchasers and marketing partners accelerated last month after we released the results from an independent US CDC evaluation demonstrating our high sensitivity RAMP West Nile Virus Test is the most accurate rapid on-site environmental test on the market," says Bill Radvak, President and CEO, Response Biomedical. "We are confident that ADAPCO has the necessary relationships, resources and commitment to facilitate revenue from product sales beginning early in the new year, and importantly, to ensure RAMP becomes the new industry standard in environmental detection of West Nile virus."

"ADAPCO's selection to introduce the RAMP WNV Test to the US vector control market is in keeping with our objectives of providing the latest in innovative technology and the highest level of service to our industry," says Allen Wooldridge, President of ADAPCO, Inc. "We are very pleased to be associated with Response Biomedical and excited about the prospects for a long term relationship."

According to recent evaluations performed by the US Centers for Disease Control and Prevention, the RAMP WNV Test is more than 10 times as sensitive as any other commercially available rapid environmental WNV test. Furthermore, field-testing conducted separately by Health Canada and the Pennsylvania Department of Environmental Protection shows RAMP consistently demonstrates greater than 75% sensitivity in direct comparison with PCR-based lab analyzers when testing mosquitoes.

Since there are no effective vaccines or treatments, there is an urgent public health need for rapid and reliable detection of West Nile virus to enable early identification and strategic intervention through chemical extermination of infected insects to prevent human transmission.

From 1999 through 2001, there were 149 confirmed cases of WNV human illness in the US, including 18 deaths. Last year, WNV resulted in 4,156 human illnesses and 284 deaths in North America alone. According to the US CDC, there have been 8,567 human cases reported this year and the virus is permanently established. West Nile is an infectious disease that can jump species, and the virus has already spread to 230 species of animals.

ADAPCO, Inc. represents the principal manufacturers of mosquito control products in a geographical area that encompasses approximately ninety percent of the available market for public health vector control products in the US. Headquartered in Florida, ADAPCO has field sales representatives nationwide. ADAPCO also participates in the vector control markets in Mexico, Central and South America and the Caribbean Basin. For more information, please visit www.e-adapco.com.

Response Biomedical develops, manufactures and markets rapid on-site RAMP tests for medical and environmental applications providing reliable information in minutes, anywhere, every time. The RAMP System consists of a portable fluorescent Reader and single-use, disposable Test Cartridges. RAMP tests are commercially available for the early detection of heart attack, environmental detection of West Nile virus, and biodefense applications including the rapid on-site detection of anthrax, smallpox, monkeypox, ricin and botulinum toxin.

Response Biomedical is a publicly traded company, listed on the TSX Venture Exchange under the trading symbol "RBM". The Company is also listed on Frankfurt Stock Exchange under the trading symbol "RBQ". For further information, please visit the Company's website at www.responsebio.com.

The TSX Venture Exchange has not reviewed and does not accept responsibility for the adequacy of the content of the information contained herein. The statements made in this press release may contain certain forward-looking statements that involve a number of risks and uncertainties. Actual events or results may differ from the Company's expectations.

For further information: Media Contacts: Don Bradley, Director, Corporate Communications, Response Biomedical Corp., Tel (604) 681-4101 ext 202, Email: dbradley@responsebio.com; Jim Barr, Vice President, ADAPCO, Inc., Tel: (800) 367-0659, Email: jbarr@e-adapco.com